

Mark Brand confirms Save On Meats pop-up restaurant during temporary closure

by [Michelle da Silva](#) on Aug 28, 2013 at 11:39 am



After opening for a little over two years, [Save On Meats](#) (43 West Hastings Street) will close temporarily starting September 2. Owner Mark Brand, who owns several Gastown restaurants, [announced over social media](#) on August 26 that the restaurant would shut its doors due to circumstances out his control.

"Anthem [Properties] bought the building and they're taking the top three floors and remodelling it into office space, trying to put in agreeable tenants to social mandate, and figuring out what that looks like as a long-term land-hold versus development," Brand clarifies to the *Georgia Straight* in a phone interview today (August 28). "Of course you get your hurdles. A lot of people don't understand when coming into a heritage building what a nightmare it's going to be."

According to the Brand, the Vancouver-based real estate development company will be making seismic upgrades to the top-three floors, ground floor, and sub-basement of the building. With it, comes the closure of both the Save On Meats butcher shop and diner.

"My butcher shop will go down to about a third of its size, and behind it is the really exciting part where our brand-new community kitchen is being built," Brand says. The expanded kitchen will house the restaurant's meal program, which provides Atira Women's Resource Society—a Downtown Eastside non-profit that works to end violence against women by providing housing, services, and educational programs—up to 650 meals per day; as well as the restaurant's mentorship program, which provides small food-related businesses a place to get on their feet.

"We've now partnered with Vancouver Community College and the city, and we're almost done the deal to do an incubator kitchen back there too," Brand reveals. "This is a project I've been working on with the city for three years now. It's a Vision-backed thing, a Greenest City initiative. It's also jobs, jobs, jobs—that's what we're pushing it for."

Brand says that the project will go to city council for alternate funding in October; however, VCC has already pledged \$500,000 towards the incubator kitchen for a five-year program.

While Save On Meats is closed for renovations, the business will open as a pop-up restaurant at 1 West Cordova, which was the original location for Brand's Boneta restaurant and currently houses No. 1 Noodle House, which he also owns.

"No. 1 Noodle was an experiment. It was slated to actually finish at the beginning of September," he says. "We're going to make it the Save On test kitchen."

Brand says that at the test kitchen, diners will be invited to help develop a portion of the restaurant's new menu. Customers can order signature menu items, such as the Save On Meats burger, and leave comments on how they think it could be improved.

Save On Meats patrons will also be able to continue purchasing sandwich tokens, which provide hot breakfast sandwiches to those in need. Brand says that between 60 and 120 tokens are currently redeemed each day and that the sandwich window will continue to operate through the renovations.

While Brand cannot confirm a reopening date for Save On Meats, he hopes that the restaurant and butcher shop will be back at its Hastings home by the end of the year.

"Best case scenario, we could open before Christmas. I really, really want to have the butcher shop open for Christmas," he says. "When we do reopen, we'll be doing a massive block party."

You can follow Michelle da Silva on Twitter at twitter.com/michdas.

Source URL: <http://www.straight.com/food/416571/mark-brand-confirms-save-meats-pop-restaurant-during-temporary-closure>

A Better Life Foundation Of Directors

Appoints Board



VANCOUVER, BRITISH COLUMBIA, May 29, 2013 – A Better Life Foundation is pleased to announce its board of directors. Based in Vancouver, the mandate of the foundation is to raise critical funds towards providing food security to Vancouver's Downtown Eastside, and to provide job training and employment opportunities. Board members include:

Mark Brand– One of Vancouver's most recognized entrepreneurs, Mark Brand is best known as owner of Save On Meats. A Vancouver landmark from the time it was originally founded in 1957, Save On Meats serves the local community with a butcher shop and lunch counter. Brand resurrected Save On Meats, restoring the building back to its prime while becoming a leader in the charge to make the social business model independently sustainable, at the same time supporting the local community.

Kathy Kinloch – Kinloch is the President of Vancouver Community College (VCC) with past senior leadership roles including serving as Dean, BCIT School of Health Sciences; Senior Advisor, British Columbia Ministry of Health Services; and Chief Operating Officer, Fraser Health. Kinloch's current community involvement includes serving on the Coast Mental Health Board, Chair Academy Presidents' International Advisory Board, as Associate Faculty at Royal Roads University, and on the Board of the Immigrant Employment Council of BC.

- 30 -

FOR IMMEDIATE RELEASE

Sonya Hwang

Ph: (604) 932- 0308

Email: sonya@kicomcommunications.ca

www.kicomcommunications.ca

[Creat your own Pitch | Disclaimer](#)

<http://pitchengine.com/pitches/85732bb8-94db-48de-b923-1797cd84b6c8> (accessed August 25, 2014)



DECISION NOTE

PREPARED FOR: Finance and Audit Committee

ISSUE: Approval of Capital Commitment for the Incubator Project

BACKGROUND:

The Incubator Project (IP) is a partnership between VCC, VanCity Savings, the City of Vancouver, Mark Brand Inc. (MBI) and a private investment group. The IP will create a commercial kitchen at Save On Meats (owned by MBI) located in the Downtown Eastside. The IP has three main objectives:

1. To serve as a community food hub.
2. To provide a launch pad for local entrepreneurs who have a desire to start up a food business.
3. To provide VCC with an additional teaching kitchen to expand culinary programming.

On September 24 2012, VCC sent MBI a letter supporting the IP following which the parties have continued to explore the opportunity. The project business case is now complete and shows a positive return on multiple objectives. Just recently, a group of private investors have confirmed their partnership with MBI in the IP.

DISCUSSION:

The IP differs from many common business incubation concepts across North America. In addition to being local food security-focused, this particular project creates an uncommon partnership between a public educational institution, a community based financial institution, the municipality and the private sector. It will facilitate daily interaction between students, industry professionals, community members "at large", urban farmers, faculty and aspiring entrepreneurs.

The agreement for the Incubator kitchen will be for 3 years with 2 one-year renewal options. The kitchen has a capital budget of \$500,000. VCC has committed \$300,000 in capital and the City has committed \$100,000. The City's contribution will flow through VCC to MBI. The IP project will be presented to City Council in December. VCC's capital funding will be contingent on the City receiving funding approval. VanCity has provided financial support to MBI for low cost lease facility lease financing but will not be providing direct financial support to the project. VanCity has taken a leadership role in development of the project.

DECISION NOTE – Not for Distribution
Finance and Audit Committee of the Board
November 27, 2013
File VCCFAC-27-11-13

The IP will operate under several agreements between the partners. A Memorandum of Understanding (MOU) will exist between VCC and MBI to detail kitchen asset ownership, culinary student instruction requirements, project governance and performance reporting. A MOU will also exist between VCC and the City for kitchen asset ownership and reporting requirements.

VCC will also enter into agreements with MBI for student safety and security and for the intellectual property associated with culinary students teaching in an IP environment. Should this unique partnership of public and private organizations be replicated in other jurisdictions, VCC will own the culinary intellectual property related to the IP.

Financial Implications:

- VCC will contribute \$0.3 million in capital to purchase the kitchen equipment. The capital expense will be amortized over 5 years resulting in an annual \$60,000 amortization expense.
- VCC is responsible for one culinary instructor for each 7-month term at a cost of \$58,000. ITA/LMA funding for students in the 7-month term is \$140,000. (MBI pays all food costs and receives all food revenues).

The IP will generate a revenue surplus of approximately \$47,000 per cohort.

RECOMMENDATION:

THAT the Finance and Audit Committee authorize VCC to contribute \$0.3 million of capital funding for the IP, subject to approval by the City of Vancouver of its \$0.1 million commitment.

Attachments: None

Prepared by: Irene Young

Date: November 19, 2013

**MINUTES OF THE MEETING OF THE FINANCE AND AUDIT COMMITTEE
OF VANCOUVER COMMUNITY COLLEGE HELD ON
WEDNESDAY, NOVEMBER 27, 2013 AT THE DOWNTOWN CAMPUS**

Committee Members: Cathy Young, Eugene Hodgson
Regrets: Ted McGurk
Ex-Officio: Kathy Kinloch
Staff Resources/Guests: Irene Young, Bill Radford, Linda Sanderson, Ann Johnson, Kelly Stark-Anderson

The meeting was called to order at 5:00 p m by Ms. Cathy Young, who acted as Chair of the meeting Ms Stark-Anderson acted as Secretary of the meeting. Ms Young declared the meeting to be properly called and constituted.

UPDATE ON PARTNERSHIP INITIATIVES

Incubator Project

Ms Irene Young referred to the memo provided for this matter and discussed the contributions to be made to the project by each of VCC, VanCity, the City of Vancouver, Mark Brand and a private investor, including the contribution of \$300 thousand worth of equipment by VCC She advised that the investment had been reviewed by the Capital Committee and that the project was expected to commence in March 2014 She discussed the potential revenue contribution and responded to questions

UPON MOTION duly made and seconded, the following resolution was approved and adopted:

RESOLVED THAT the Finance and Audit Committee authorize VCC to contribute \$0.3 million of capital funding for the Incubator Project, subject to approval by the City of Vancouver of its \$0.1 million commitment

[REDACTED]

[REDACTED]

[REDACTED]

Business Case: Vancouver Incubator Kitchen Project
(revised Nov. 21, 2013)

Partner Agreement Signatures

Vancouver Community College
Kathy Kinloch
President

Date

City of Vancouver
Sadhu Johnston
Deputy City Manager

Date

Vancity Savings Credit Union
Andy Broderick
Vice-President, Community Investment

Date

Mark Brand Inc.
Mark Brand
CEO

Date

unsigned agreement



1155 EAST BROADWAY
VANCOUVER, B.C. V5T 4V5
TEL 604.871.7000

THE ROYAL BANK OF CANADA
1025 WEST GEORGIA ST
VANCOUVER, BC V6E 3N9

!0020243

20140109
Date YYYYMMDD

DEPOSIT * DIRECT DEPOSIT ADVICE * NOT A CHECK * DIRECT DEPOSIT *

***100,000.00

****VOID - FILE COPY - VOID****

DIRECT DEPOSIT ADVICE

TO THE ACCOUNT OF Mark Brand Inc

Vancouver Community College - Accounts Payable

INVOICE		GROSS AMOUNT	DISCOUNT	TAX	ADDITIONAL CHARGES	NET AMOUNT
NUMBER	DATE					
ADVINCUBATORPRJ	12/20/13	100,000.00	.00	.00	.00	100,000.00
DEPOSIT NUMBER	DEPOSIT DATE	TOTAL GROSS	TOTAL DISCOUNT	TOTAL TAX	TOTAL ADDL CHARGES	DEPOSIT AMOUNT
10020243	01/09/14	100,000.00	.00	.00	.00	100,000.00



1155 EAST BROADWAY
 VANCOUVER, B.C. V5T 4V5
 TEL 604.871.7000

THE ROYAL BANK OF CANADA
 1025 WEST GEORGIA ST
 VANCOUVER, BC V6E 3N9

!0020349

20140116
 Date YYYYMMDD

DEPOSIT * DIRECT DEPOSIT ADVICE * NOT A CHECK * DIRECT DEPOSIT *

***100,000.00

****VOID - FILE COPY - VOID****
DIRECT DEPOSIT ADVICE

TO THE ACCOUNT OF Mark Brand Inc.
 [REDACTED]

Vancouver Community College - Accounts Payable

INVOICE		GROSS AMOUNT	DISCOUNT	TAX	ADDITIONAL CHARGES	NET AMOUNT
NUMBER	DATE					
1585	01/15/14	100,000.00	.00	.00	.00	100,000.00
DEPOSIT NUMBER	DEPOSIT DATE	TOTAL GROSS	TOTAL DISCOUNT	TOTAL TAX	TOTAL ADDL CHARGES	DEPOSIT AMOUNT
10020349	01/16/14	100,000.00	.00	.00	.00	100,000.00



1155 EAST BROADWAY
 VANCOUVER, B.C. V5T 4V5
 TEL 604 871.7000

THE ROYAL BANK OF CANADA
 1025 WEST GEORGIA ST
 VANCOUVER, BC V6E 3N9

!0020428

20140123
 Date YYYYMMDD

DEPOSIT * DIRECT DEPOSIT ADVICE * NOT A CHECK * DIRECT DEPOSIT *

***100,000.00

****VOID - FILE COPY - VOID****
DIRECT DEPOSIT ADVICE

TO THE ACCOUNT OF Mark Brand Inc
 [REDACTED]

Vancouver Community College - Accounts Payable

INVOICE		GROSS AMOUNT	DISCOUNT	TAX	ADDITIONAL CHARGES	NET AMOUNT
NUMBER	DATE					
1586	01/22/14	100,000.00	.00	.00	.00	100,000.00
DEPOSIT NUMBER	DEPOSIT DATE	TOTAL GROSS	TOTAL DISCOUNT	TOTAL TAX	TOTAL ADDL CHARGES	DEPOSIT AMOUNT
!0020428	01/23/14	100,000.00	.00	00	.00	100,000.00



1155 EAST BROADWAY
VANCOUVER, B.C. V5T 4V5
TEL 604.871.7000

THE ROYAL BANK OF CANADA
1025 WEST GEORGIA ST
VANCOUVER, BC V6E 3N9

!0020538

20140130
Date YYYYMMDD

DEPOSIT * DIRECT DEPOSIT ADVICE * NOT A CHECK * DIRECT DEPOSIT *

***100,000.00

****VOID - FILE COPY - VOID****
DIRECT DEPOSIT ADVICE

TO
ACCOUNT OF

Vancouver Community College - Accounts Payable

INVOICE		GROSS AMOUNT	DISCOUNT	TAX	ADDITIONAL CHARGES	NET AMOUNT
NUMBER	DATE					
1587	01/29/14	100,000.00	.00	.00	.00	100,000.00
DEPOSIT NUMBER	DEPOSIT DATE	TOTAL GROSS	TOTAL DISCOUNT	TOTAL TAX	TOTAL ADDL CHARGES	DEPOSIT AMOUNT
!0020538	01/30/14	100,000.00	.00	.00	.00	100,000.00



MARK BRAND INC

608 - 33 WATER STREET • VANCOUVER BC • V6B 1A1 • CANADA

000359228
MAI

10467219

December 20, 2013

RECEIVED

JAN 07 2014

Irene Young
Vice President and CFO
Vancouver Community College

Financial Services
VCC

Re: Incubator Project

This memo notes a formal request to advance \$100,000 (of \$400,000 in approved funding) to Mark Brand Inc from Vancouver Community College for the purpose of expenses related to the construction of the collaborative "Vancouver Incubator Kitchen". This advance is to be provided on January 9th, 2014.

RECEIVED

JAN 07 2014

Financial Services
VCC

Matt MacDougall, COO, Mark Brand Inc

Approved for Payment
J. Lamsul
Jan 7, 2014

40 B179-7892

GST/HST No

806105250

Mark Brand Inc.

Mailing Address:
608-33 Water Street
Vancouver, BC V6B 1R4

Invoice

Date	Invoice #
15/01/2014	1585

Invoice To
VCC Attn: Ann Johnson

359228

10467238

P.O. No.	Terms	Due Date	Account #	Project
		15/01/2014		
Description	Qty	Rate	Amount	
Equipment Orders		100,000 00	100,000 00	
<p>RECEIVED</p> <p>JAN 08 2014</p> <p>Financial Services VCC</p>				
40-B179-7892				

Total	\$100,000 00
Payments/Credits	\$0 00
Balance Due	\$100,000 00

see attached approval
for payment

MATU

GST/HST No.

806105250

Mark Brand Inc.

Mailing Address:
608-33 Water Street
Vancouver, BC V6B 1R4

Invoice

Date	Invoice #
22/01/2014	586

Invoice To
VCC Attn: Ann Johnson

I0467239

P.O. No.	Terms	Due Date	Account #	Project
		22/01/2014		
Description	Qty	Rate	Amount	
Equipment and infrastructure upgrade to accommodate new equipment		100,000 00	100,000 00	
40- B179- 7892		<p style="text-align: center;">RECEIVED JAN 08 2014 Financial Services VCC</p>		
Total			\$100,000 00	
Payments/Credits			\$0 00	
Balance Due			\$100,000 00	

see attached approval
for payment

GST/HST No

806105250

Mark Brand Inc.

Mailing Address:
608-33 Water Street
Vancouver, BC V6B 1R4

Invoice

Date	Invoice #
29/01/2014	1587

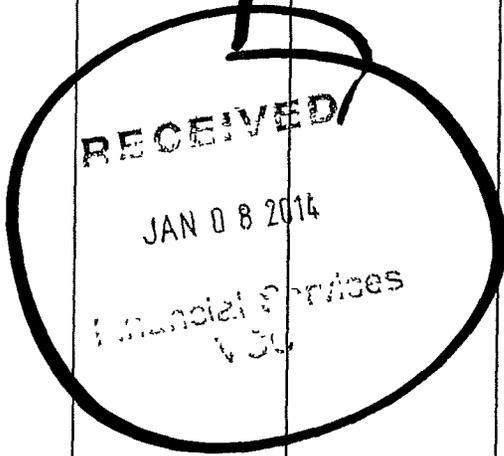
Invoice To
VCC Attn Ann Johnson

359229

10467241

P.O. No.	Terms	Due Date	Account #	Project
		29/01/2014		
Description	Qty	Rate	Amount	
Final payments for contractor fees, electrical, plumbing and engineering		100,000.00	100,000.00	

40- B179- 7892



Total	\$100,000.00
Payments/Credits	\$0.00
Balance Due	\$100,000.00

see attached approval for payment